Dakota Lions Sight & Health is dedicated to remaining a trusted, innovative, and quality-driven partner in donation. This past year, the Board of Directors and DLSH Staff completed a new strategic plan with a strong vision for our future. This plan will act as our roadmap as we reach new limits and expand our global reach in 2018.

FYE 2017 was marked with several noteworthy accomplishments. We joined the Vision Share network of top eye banks in the United States – allowing us to increase our national and international tissue placement opportunities. Additionally, we were selected by the Eye Bank Association of America to host the 2017 Mary Jane O’Neill Fellow in International Eye Banking. In this fellowship, Dr. Alvio Shiguematsu from Botucatu, Brazil spent a week in Sioux Falls and worked with our staff to collaborate and learn from each other.

Most importantly, we were honored to restore sight and health to thousands of people due to the selfless gifts of 573 people. These donors and their families had the generous courage to give the precious gifts of sight and health to others. It is to those donors and their families that we dedicate this annual report.

Thank you,

Marcy Dimond, CEBT, CTBS
Chief Executive Officer

MEDICAL DIRECTORS
John Berdahl, MD
OCULAR TISSUE
Thomas White, MD
NON-OCULAR & RESEARCH
Michael Eide, MD
OCULAR TISSUE
Michael Greenwood, MD
OCULAR TISSUE
Stephen Khachikian, MD
OCULAR TISSUE

573
TOTAL DONORS
573 Eye/Cornea Donors
126 Tissue Donors
28 Research/EMS Donors

720
CORNEAL TRANSPLANTS
285 Regional Transplants
444 National Transplants
196 International Transplants
80 Gratis Transplants

BOARD OF DIRECTORS
Lion Colin Keeler
PRESIDENT
Lion Michael Blazek
VICE PRESIDENT
Lion Kevin Martin
SECRETARY
Lion Mike Nieman
TREASURER
Lion Derek Czywczynski
Ryan Dott
Lion Robert Gusinsky
Lion Dave Jackson
Lion Karl Koball
Lion Roger Munce
Lion Mel Olson
David Pearce, PhD
Lion Jim Putnam
Lion John Ruffolo
Lion Alex Schweitzer
Kenneth Snell, MD
Lion Tracy Wicken
John Emmett
EX OFFICIO / 2VDG SSE
Linda Vollmer
EX OFFICIO / 2VDG SSW
Kathy Clemens
EX OFFICIO / 2VDG SNE
Sherry Fetch
EX OFFICIO / 2VDG SNE
By The Numbers
A VISUAL LOOK AT OUR GROWTH AND THE IMPACT OF EYE & TISSUE DONATION

A Local Focus With A Global Impact

Corneas and Non-Ocular Tissues Recovered by DLSH were Transplanted in over 30 Countries

Nearly 50% of ocular tissue is transplanted locally

The Power of One
One eye and tissue donor has the potential to help over 400 people

DLSH Service Area
> 1.6 Million People
> 150,000 square miles

Total Number of Eye & Tissue Donors FYE 2013 to FYE 2017

Total Number of Transplants FYE 2013 to FYE 2017
# Financial Highlights

## Statement of Financial Position

<table>
<thead>
<tr>
<th></th>
<th>6/30/2017</th>
<th>6/30/2016</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>ASSETS</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Current Assets</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cash</td>
<td>629,404</td>
<td>505,701</td>
</tr>
<tr>
<td>Investments</td>
<td>388,888</td>
<td>293,218</td>
</tr>
<tr>
<td>Accounts receivable-operations</td>
<td>817,450</td>
<td>794,742</td>
</tr>
<tr>
<td>Capital Campaign Pledges (net)</td>
<td>-</td>
<td>50</td>
</tr>
<tr>
<td>Other receivables</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Prepaid expenses</td>
<td>36,285</td>
<td>27,913</td>
</tr>
<tr>
<td><strong>Total Current Assets</strong></td>
<td>1,872,027</td>
<td>1,621,624</td>
</tr>
<tr>
<td><strong>Fixed Assets (net)</strong></td>
<td>3,361,220</td>
<td>3,453,245</td>
</tr>
<tr>
<td><strong>Other Assets</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Endowment Investments</td>
<td>33,333</td>
<td>38,533</td>
</tr>
<tr>
<td><strong>Total Assets</strong></td>
<td>5,266,580</td>
<td>5,113,402</td>
</tr>
</tbody>
</table>

|                      |               |               |
| **LIABILITIES**      |               |               |
| **Current Liabilities** |            |               |
| Accounts payable     | 35,431        | 34,443        |
| Salaries and payroll tax payable | 24,025   | 41,843        |
| Other payables       | 47,247        | 17,748        |
| Current portion of long-term liabilities | 111,000   | 106,000       |
| **Total Current Liabilities** | 217,703    | 200,034       |
| **Long term liabilities** | 1,631,171   | 1,743,248     |
| **Total Liabilities** | 1,848,874    | 1,943,282     |

| **NET ASSETS**       |               |               |
| Unrestricted (Operating) | 3,333,873  | 3,131,587     |
| Temporarily restricted | 50,500      | -             |
| Permanently Restricted | 33,333      | 38,533        |
| **Total Net Assets** | 3,417,706    | 3,170,120     |

## Statement of Activities

### Support and Revenue

<table>
<thead>
<tr>
<th></th>
<th>6/30/2017</th>
</tr>
</thead>
<tbody>
<tr>
<td>Capital Campaign</td>
<td>-</td>
</tr>
<tr>
<td>Contributions / Fundraising</td>
<td>157,979</td>
</tr>
<tr>
<td>Operations</td>
<td>3,159,338</td>
</tr>
<tr>
<td>Other Revenue</td>
<td>30,600</td>
</tr>
<tr>
<td><strong>Total Support and Revenue</strong></td>
<td>3,347,917</td>
</tr>
</tbody>
</table>

### Expenses

<table>
<thead>
<tr>
<th></th>
<th>6/30/2017</th>
</tr>
</thead>
<tbody>
<tr>
<td>Laboratory Program Expenses</td>
<td>2,597,343</td>
</tr>
<tr>
<td>Administrative Expenses</td>
<td>502,988</td>
</tr>
<tr>
<td><strong>Total Expenses</strong></td>
<td>3,100,331</td>
</tr>
</tbody>
</table>

### Increase to Net Assets

|                      | 247,586       |

### Financial Accomplishments

- $50,000 set aside for major repairs
- Great efforts continue to be made on keeping accounts receivable current
- Accounts Payable has remained current all year
- Administration expenses continue to be at an excellent rate (16% of total expenses)
- Continued investment in quality and maintaining accreditations with AATB & EBAA
- Continued investment in benefits and wages for our staff
- Continued investment in equipment and vehicles to ensure quality and safety
Honoring our Donors

Jimmi Rose loved life and lived it to the fullest. She was a wonderful daughter, a kind and giving person who was beautiful – inside and out. She truly cared about the less fortunate in her community, donating her time and expertise to those who needed it.

Her decision to become a donor started when one of her neighbors was injured by a fencing nail that struck him in the eye. His sight was restored because of a corneal transplant. Having witnessed that restoration, Jimmi Rose was inspired to talk with her family and make her wishes known.

Jimmi Rose is one of the countless lives that are touched by both donation and transplantation. We are humbled and honored to be entrusted with the priceless gifts of sight and health.

To learn more and register as an eye, tissue, and organ donor, we invite you to visit our website at www.dakotasight.org/registrv

Our Mission, Vision, & Values

**OUR MISSION**
To Help Enable the Restoration of the Gifts of Sight and Health

**OUR VISION**
To be a recognized, trusted, and compassionate organization, ensuring sufficient, safe, and quality tissue for transplant and research.

**OUR CORE VALUES**
Commitment
Quality
Stewardship
Innovation
Communication
2017 CONTRIBUTORS

GRANT CONTRIBUTIONS
Lions Eye Bank Of North Dakota
South Dakota Community Foundation
Grand Forks South Forks Lions Club

GENERAL CONTRIBUTIONS
Aberdeen Lions Club
Albright, Gayle
Alcalden Lions Club
Anderson, John
Armour Lions Club
Arne, Donald and Annabeth
Arne, Matt
Athcon, Mary
Avon Lions Club
Bade, Priscilla
Bagden Strinden Vision
Baker, Jerry and Susan
Bebo, Nancy Carol
Bergh, Wanda
Beulah Lions Club
Bismarck Capital City Lions Club
Bismarck Lions Club
Bismarck North Star Lions Club
Block, Lucille
Blom, Virginia
Bowman Lions Club
Boyd, Flo Ann
Brassfield, Rita
Brendtro, Gary
Britton Lions Club
Brookings Lions Club
Brown, Allen and Gloria
Brudatf, Paul and Julie
Buehner, Mark
Builders Supply Company
Canton Lions Club
Carlson, Elva
Carrington Lions Club
Carson, Les and Shirley
Case, Jack
Chaffee Lions Club
Chaffee Lions Club
Claeys, Louise
Clercx, Donna
CNA Surety
Conner, Evelyn
Custer Lions Club
Dather, Barbara
Davis, Bill
De Gooyer, Mae
Del Rapids Lions Club
Del Rapids Lions Club
Devils Lake Lions Club
Dickinson Lions Club
Dickinson Noon Lions Club
Dimnick, Marge

Direct Mail Cash
Dirks, Darwin
District 5 SW Lions
Earley, Tom and Connie
Echols, Michael®
Edgeley Lions Club
Eittem, Susan
Elk Point Lions Club
Ellendale Lions Club
Enderlin Lions Club
Erwin, Betty
Eureka Lions Club
Exton, Brad
Falla, Delores
Fargo Lions Club
Feda, Linda
Fercho, Calvin
Flaskey, Iona
Fodness, Donna
Folkerst, Boyd
Fortin, Delbert and Janelle
Fossen, Lyle
Franson, Robert
Freeman Lions Club
Freidel, Barbara®
Fuerst, Myron and Bonnie
Garcia, Eduviges
Garlick, Dora
General Cash
General Cash
Gilchrist, Orleen
Glatt, Jimmy
Glenburn Lions Club
Goens, Gordon
Grady, Kathleen
Grand Forks Lions Club
Grand Forks Lions Club
Grand Forks Red River Lions Club
Gregory Lions Club
Grimmond, Thomas and Shannon
Gubelman, Walter
Guettet, Robert and Diane
Gusinsky, Ronda and Robert
Haisch, Kay
Hanson, Gary and Carol
Hanson, Ron
Hardey, Arlene
Harner, Coleen
Hedman, Clayton and Peg
Hemme, Katie
Hemp, Doris
Hepper, David
Heschke, Larry
Hesper, Karen
Hill City Lions Club
Hill City Lions Club
Hill, Charles and Kay
Hindman, Donna
Holm, Norma
Houton, Jerry
Houtsma, Donna
Huffman, Michael
Huntrods, Carolyn
Huron Eye Opener Lions Club
Huron Lions Club
Huron Lions Club
Husk, Barbara
Ipswich Lions Club
Isakson, Joe
Iverson, Jim and Cheryl
Jacobson, Bret and Shauna
Jamesstown Lions Club
Jospo, Edward and Joyce
Jibben, Inez
Johnson, Allen
Jorgenson, Bruce and Gladys
Joy, Vernon and JoDean
Jud Lions Club
Juhnke, Darlene
Keeler, Colin
Kessler, James and Marilyn
Klichowski, Richard
Killdeer Lions Club
Kirk, Mary
Knudson, Joyce
Knutson, Arlene
Koebel, Karl
Koerner, Myron and Edna
Kolker Law Office
Kosters, Henry
Kulm Lions Club
Kusnierek, Donna
Lake Metigoshe Lions Club
Larson, John
Lehr Lions Club
Lennox Lions Club
Lienemann, Lois
Lions Foundation of ND
Little, John
Loll, DiAnn
Luepke, Frank and Carol
Lynch, Bill
Madsen, Robert
Mahlander's Appliance & Lighting
Mandan Dacotah Lions Club
Mandan Lions Club
Mandan West River Lions Club
Mannie, Marian
Mann, Ron and Sandy
Marlette, Joan
Marquardt, LaVae
Masteret, Vance and Shirley
Mathis, June
McDill, Mary
Meier, Andrew
Meyer, Alayne
Milbank Lions Club
Miles, Dave and Debby
Miller, Arlene
Minot Lions Club®
Minot Magic City Lions Club
Mitchell Lions Club
Mitchell Lions Club
Mitchell Palace City Lions Club
Mitzner, Susan
Mohwinkel, Steven
Moir, Mildred
Mark, Sharon
Morrow, Roger and Rose Mary
Muchelkauskas, Charles and Audrey
Neal, Roger and Winola
Nelson, Sidney and Eileen
Nelson, Sidney and Eileen
New Rockford Lions Club
Newell Lions Club
NorthWestern Energy
NSU Lions Club
Nussbaum, Mildred
Olson, Elsworth
Onida Wheatland Lions Club
Orem, Paul and Margery
Pack, Gloria
Parkston Lions Club
Paulus, Mildred
Pearson, Sharon
Pederson, George
Petersen, Robert and Gayle
Petersen, Don
Peterson, Orlan and Magdalene
Pierre/Ft. Pierre Lions Club
Pigors, Julie
Poletes, Pauline
Pond, Elizabeth
Pond, Roland and Rita
Popowski, Salyn
Purvis, Dennis
Rapid City Downtown Lions Club
Rapid City Evening Star Lions Club
Rapid City Rushmore Lions Club
Rapid City Rushmore Lions Club
Redfield Lions Club
Rice, Leslie
Rogers, Patricia
Rosholt Lions Club
Rost, Dennis
Rot, Patricia
Rudolph, Charleen
Schaaf, Berna
Scheels
Schempp, Scott and Glenda
Scherer, Harriette
Schipper, Lyle and Everine
Schoilen, Margaret
Scott, Garry and Gloria
Scranton Lions Club
Selby Lions Club
Sioux Falls Sioux Empire Lions Club
Sioux Falls Siouxrise Lions Club
Sjoerding, Jeanette
Skadberg, Kal
Smith, David G.
Smith, Loretta
Smith, Paul
Smith, Stan
Smith, Stan
Smith, Todd
Solien, Gwen
South Heart Lions Club
Sprung, Eunice
Stanley Lions Club
Stoller, Ruth
Streeter Lions Club
Sturgis Lions Club
Taylor Lions Club
Temple, Brian and Ann
TenNapel, Harlan
Thielen, John and Sheri
Tiegs, Donald
Trask, Allen and Gail
IN MEMORY CONTRIBUTIONS

Bogue, David and Bonnie
Huron Lions Club

Adams, Robert by Braaten, Roger and Karen
Anderson, Allen by Van Asch, June
Anderson, Floyd by Braaten, Roger and Karen
Annett, Richard by Busjahn, Warren

Beynon, Larry by Braaten, Roger and Karen

Braaten, Roger and Karen
Gray, David by Hill City Lions Club
Gregerson, Richard by Braaten, Roger and Karen
Harmon, Elwin by Braaten, Roger and Karen
Helson, Carleen by Logue, Vicky
Helmierek, Arlys by Van Asch, June
Hodge, Allin Andrew by Hodge, Carol Anne
Horsted, Robert by Braaten, Roger and Karen
Johnson, Cheryl by Braaten, Roger and Karen
Johnson, Robert by Braaten, Roger and Karen
Keuwsaat, Jean by Braaten, Roger and Karen
Kirby, Marj by Braaten, Roger and Karen
Langrock, Ralph and Aryss by Freeman Lions Club
Larson, John by Braaten, Roger and Karen
Larson, Steve by Wentz, Vicki
Leopard, William by Braaten, Roger and Karen
Lewis, Melvin by Braaten, Roger and Karen
Mackel, Melvin by Braaten, Roger and Karen
Mae, Miss Dona by Thomas, Kami
Medhaug, Dean by Kiefer, James and Karen
Metli, Stephen by Braaten, Roger and Karen
Miles, Susan by Becker, Carol
Moan, Jerry by Braaten, Roger and Karen
Morstad, Kent by Braaten, Roger and Karen
Narum, Harold by Leon, Jane; and by Narum, David and Pamela; and by Narum, Thiry
Nelson, Charles by Braaten, Roger and Karen
Olson, Bernice by Bucknberg, Marvin and Rhonda; and by Burgard, Nancy; and by Deinema, Caroline; and by Hitterdal, Vida; and by Hult, Larry and Barbara; and by Moen, Verona; and by Olson, Rita
Perkins, Ralph by Cassels, Don; and by Deuel County Lions Club; and by Holm, Edgar and Janet
Petersen, Glen by Braaten, Roger and Karen
Pokrzywinski, Lucille by Dahlstrom, Charles and Michelle; and by Rolszynski, Magda
Price, Diane by Price, David
Raker, Helen by Braaten, Roger and Karen
Reese, Earl by Becker, Carol
Reil, William by Van Asch, June
Rendahl, Steve by Rendahl, Robbin
Richter, Valerie by Seger Oppold, Yvonne
Roggenbuck, Rosalie by Foss, Verne and Beverly
Schall, Leo by Narum, Thiry
Schriefer, Craig by Braaten, Roger and Karen
Schroeder, Les by Narum, Thiry
Schultz, Marland by Van Asch, June
Sievert, Joan by Braaten, Roger and Karen
Small, Lawrence by Ingram, Mary
Smith, Norma by Braaten, Roger and Karen
Stach, Paul by Stach, Shirley
Stengel, Emmet by Milbank Lions Club; and by Van Asch, June
Stengel, Lois by Foss, Verne and Beverly
Stivers, Dorothy by Braaten, Roger and Karen
Strande, Shirley by Grimmond, Thomas and Shamon
Swinson, Pete by Presho Medicine Creek Lions Club
Therossgard, Lynne by Braaten, Roger and Karen
Tjaden, Lynn by Bekaaert, Albert
VandeBerg, Lois by Braaten, Roger and Karen

GIFTS OF SIGHT AND HEALTH

Bauer, Michael
Boen & Associates, Inc.
Carnival Brazilian Grill
Jones Eye Center, P.C.
Liberty National Bank
MckinneyOlson Insurance
Nieman, Mike
Ophthalmology, Ltd
Sioux Falls Family Vision, PC

SIoux Falls area Community Foundation

Davis, Cara Lee

SD Lions Hall of Fame

South Dakota PDG Association

Henry Baker Memorial Fellowship

Algra, Dar
Chapman, Gene
DeKramer, Larry
Fawcett, Delmar
Jury, Delbert
Klock, Lee
Mack, Charlie
McIntyre, John
Musil, Jim
Spielman, Donna

GIFTS OF SIGHT AND HEALTH

Golf Tournament

Every effort has been made to include the names of all contributors over the past year. We apologize for any errors or omissions.

Dakota Lions Sight & Health is a non-profit organization that is supported in part by the generous financial contributions of our community.

If you would like to help us in our Mission, please consider making a contribution or monthly pledge at our website:

www.dakotasight.org/give

You can also give by calling our toll free number, 800-245-7846, or email accounting@dakotasight.org

Friends of Dakota Lions Sight & Health

Φ = Sight Restoration Society
Δ = Golden Cornea
Θ = Crystal Lens

www.dakotasight.org
The cover photo for this year is a cornea that is preserved in a Corneal Viewing Chamber. These chambers are used to securely hold and preserve the cornea until ready for transplant.