

ANNUAL REPORT FYE 2017



Dakota Lions Sight & Health
Eye and Tissue Donation

Message from the CEO



MEDICAL DIRECTORS

John Berdahl, MD
OCULAR TISSUE

Thomas White, MD
NON-OCULAR & RESEARCH

Michael Eide, MD
OCULAR TISSUE

Michael Greenwood, MD
OCULAR TISSUE

Stephen Khachikian, MD
OCULAR TISSUE

573

TOTAL DONORS

573 Eye/Cornea Donors
126 Tissue Donors
28 Research/EMS Donors

720

CORNEAL TRANSPLANTS

285 Regional Transplants
444 National Transplants
196 International Transplants
80 Gratis Transplants

Dakota Lions Sight & Health is dedicated to remaining a trusted, innovative, and quality-driven partner in donation. This past year, the Board of Directors and DLSH Staff completed a new strategic plan with a strong vision for our future. This plan will act as our roadmap as we reach new limits and expand our global reach in 2018.

FYE 2017 was marked with several noteworthy accomplishments. We joined the Vision Share network of top eye banks in the United States – allowing us to increase our national and international tissue placement opportunities. Additionally, we were selected by the Eye Bank Association of America to host the 2017 Mary Jane O'Neill Fellow in International Eye Banking.

In this fellowship, Dr. Alvio Shiguematsu from Botucatu, Brazil spent a week in Sioux Falls and worked with our staff to collaborate and learn from each other.

Most importantly, we were honored to restore sight and health to thousands of people due to the selfless gifts of 573 people. These donors and their families had the generous courage to give the precious gifts of sight and health to others. It is to those donors and their families that we dedicate this annual report.

Thank you,

Marcy Dimond, CEFT, CTBS
Chief Executive Officer

BOARD OF DIRECTORS

Lion Colin Keeler
PRESIDENT

Lion Dave Jackson

Kenneth Snell, MD

Lion Michael Blazek
VICE PRESIDENT

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Sherry Fetch
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Lion Alex Schweitzer



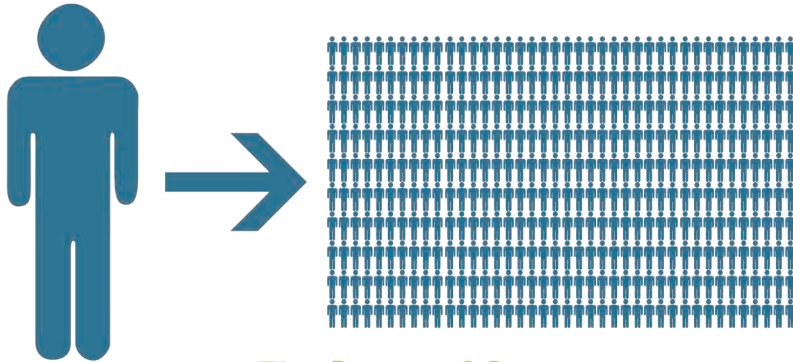
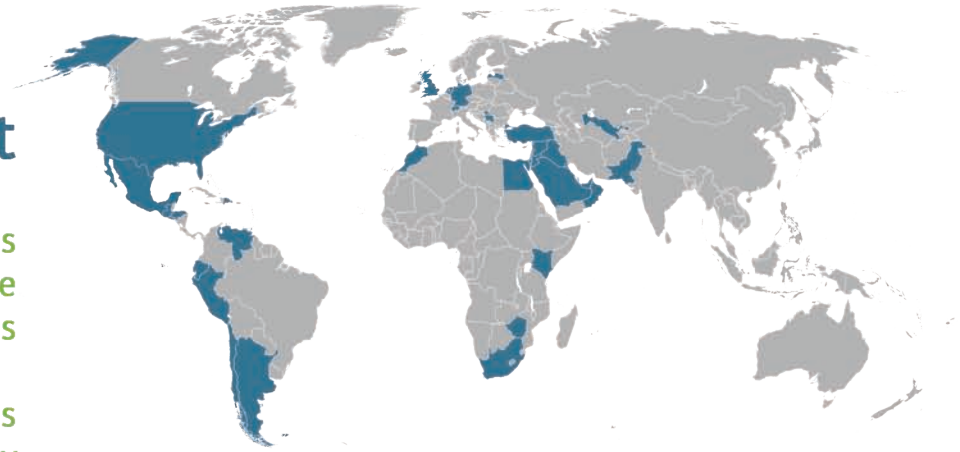
By The Numbers

A VISUAL LOOK AT OUR GROWTH AND THE IMPACT OF EYE & TISSUE DONATION

A Local Focus With A Global Impact

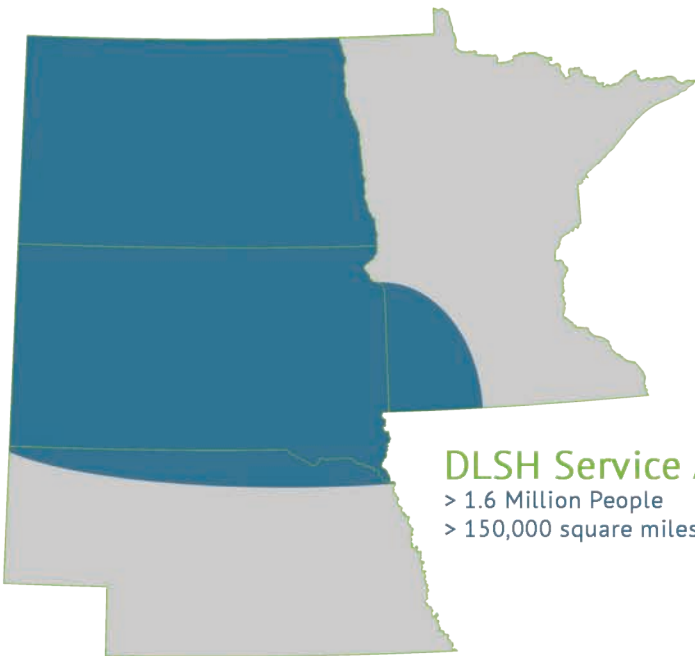
Corneas and Non-Ocular Tissues
Recovered by DLSH were
Transplanted in over 30 Countries

Nearly 50% of ocular tissue is
transplanted locally



The Power of One

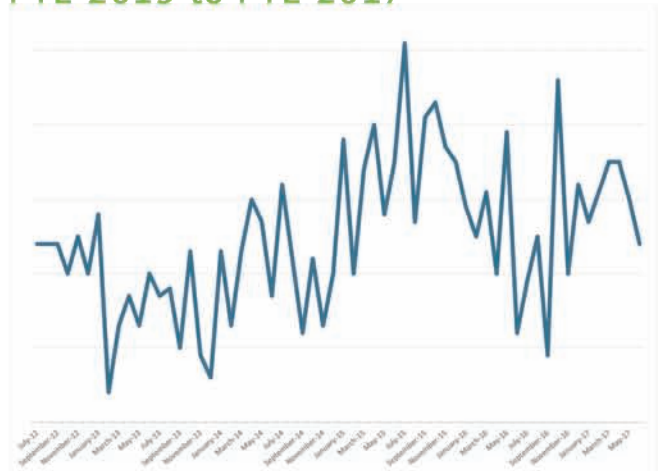
One eye and tissue donor has the potential to help over 400 people



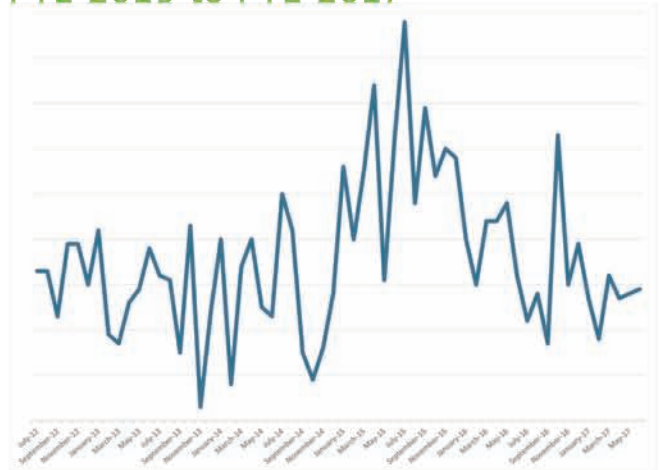
DLSH Service Area

> 1.6 Million People
> 150,000 square miles

Total Number of Eye & Tissue Donors FYE 2013 to FYE 2017



Total Number of Transplants FYE 2013 to FYE 2017



Financial Highlights

STATEMENT OF FINANCIAL POSITION

	6/30/2017	6/30/2016
ASSETS		
Current Assets		
Cash	629,404	505,701
Investments	388,888	293,218
Accounts receivable-operations	817,450	794,742
Capital Campaign Pledges (net)	-	50
Other receivables	-	-
Prepaid expenses	36,285	27,913
Total Current Assets	1,872,027	1,621,624
Fixed Assets (net)	3,361,220	3,453,245
Other Assets		
Endowment Investments	33,333	38,533
Total Assets	5,266,580	5,113,402
LIABILITIES		
Current Liabilities		
Accounts payable	35,431	34,443
Salaries and payroll tax payable	24,025	41,843
Other payables	47,247	17,748
Current portion of long-term liabilities	111,000	106,000
Total Current Liabilities	217,703	200,034
Long term liabilities	1,631,171	1,743,248
Total Liabilities	1,848,874	1,943,282
NET ASSETS		
Unrestricted (Operating)	3,333,873	3,131,587
Temporarily restricted	50,500	-
Permanently Restricted	33,333	38,533
Total Net Assets	3,417,706	3,170,120
TOTAL LIABILITIES AND NET ASSETS	5,266,580	5,113,402

STATEMENT OF ACTIVITIES

	6/30/2017
SUPPORT AND REVENUE	
Capital Campaign	-
Contributions / Fundraising	157,979
Operations	3,159,338
Other Revenue	30,600
Total Support and Revenue	3,347,917
EXPENSES	
Laboratory Program Expenses	2,597,343
Administrative Expenses	502,988
Total Expenses	3,100,331
Increase to Net Assets	247,586

FINANCIAL ACCOMPLISHMENTS

- \$50,000 set aside for major repairs
- Great efforts continue to be made on keeping accounts receivable current
- Accounts Payable has remained current all year
- Administration expenses continue to be at an excellent rate (16% of total expenses)
- Continued investment in quality and maintaining accreditations with AATB & EBAA
- Continued investment in benefits and wages for our staff
- Continued investment in equipment and vehicles to ensure quality and safety

Honoring our Donors

Jimmi Rose loved life and lived it to the fullest. She was a wonderful daughter, a kind and giving person who was beautiful – inside and out. She truly cared about the less fortunate in her community, donating her time and expertise to those who needed it.

Her decision to become a donor started when one of her neighbors was injured by a fencing nail that struck him in the eye. His sight was restored because of a corneal transplant. Having witnessed that restoration, Jimmi Rose was inspired to talk with her family and make her wishes known.

Jimmi Rose is one of the countless lives that are touched by both donation and transplantation. We are humbled and honored to be entrusted with the priceless gifts of sight and health.

To learn more and register as an eye, tissue, and organ donor, we invite you to visit our website at www.dakotasight.org/registervv



Our Mission, Vision, & Values

OUR MISSION

To Help Enable the Restoration of the Gifts of Sight and Health

OUR VISION

To be a recognized, trusted, and compassionate organization, ensuring sufficient, safe, and quality tissue for transplant and research.

OUR CORE VALUES

Commitment
Quality
Stewardship
Innovation
Communication

2017 CONTRIBUTORS

GRANT CONTRIBUTIONS

Lions Eye Bank Of North Dakota
South Dakota Community
Foundation
Grand Forks South Forks Lions Club

GENERAL CONTRIBUTIONS

Aberdeen Lioness Club
Aberdeen Lions Club
Albright, Gayle
Alcester Lions Club
Alexander Lions Club
Anderson, John
Armour Lions Club
Arne, Donald and Annabeth
Arnett, Matt
Atchison, Mary
Avon Lions Club
Bade, Priscilla
Bagden Strinden Vision
Baker, Jerry and Susan
Bebo, Nancy Carol
Berdahl, Alan
Beresford Lions Club
Bergeron, Alan
Bergh, Wanda
Beulah Lions Club
Bismarck Capital City Lions Club
Bismarck Lions Club
Bismarck North Star Lions Club
Block, Lucille
Blom, Virginia
Bowman Lions Club
Boyd, Flo Ann
Brassfield, Rita
Brendtro, Gary
Britton Lions Club
Brookings Lions Club
Brown, Allen and Gloria
Bruflat, Paul and Julie
Buehner, Mark
Builders Supply Company
Canton Lions Club
Carlson, Elva
Carrington Lions Club
Carson, Les and Shirley
Case, Jack
Chaffee Lions Club
Chaffee Lions Club
Claeys, Louise
Clercx, Donna
CNA Surety
Conner, Evelyn
Custer Lions Club
Dather, Barbara
Davis, Bill
De Gooyer, Mae
Dell Rapids Lions Club
Dell Rapids Lions Club
Devils Lake Lions Club
Dickinson Lions Club
Dickinson Noon Lions Club
Dimmick, Marge

Direct Mail Cash
Dirks, Darwin
District 5 SW Lions
Earley, Tom and Connie
Echols, Michael[®]
Edgeley Lions Club
Eitrem, Susan
Elk Point Lions Club
Ellendale Lions Club
Enderlin Lions Club
Erwin, Betty
Eureka Lions Club
Exton, Brad
Falla, Delores
Fargo Lions Club
Feda, Linda
Fercho, Calvin
Flaskey, Iona
Fodness, Donna
Folkerts, Boyd
Fortin, Delbert and Janelle
Fossen, Lyle
Franson, Robert
Freeman Lions Club
Freidel, Barbara[®]
Fuerst, Myron and Bonnie
Garcia, Eduvigis
Garlick, Dora
General Cash
General Cash
Gilchrist, Orleen
Glatt, Jimmy
Glenburn Lions Club
Goens, Gordon
Grady, Kathleen
Grand Forks Lions Club
Grand Forks Lions Club
Grand Forks Red River Lions Club
Gregory Lions Club
Grimmond, Thomas and Shannon
Gubelman, Walter
Guetter, Robert and Diane
Gusinsky, Ronda and Robert
Haisch, Kay
Hanson, Gary and Carol
Hanson, Ron
Hardesty, Arlene
Harner, Coleen
Hedman, Clayton and Peg
Hemme, Katie
Hemp, Doris
Hepper, David
Heschke, Larry
Hespe, Karen
Hill City Lions Club
Hill City Lions Club
Hill, Charles and Kay
Hindman, Donna
Holm, Norma
Houlton, Jerry
Houtsma, Donna
Huffman, Michael
Huntrods, Carolyn

Huron Eye Opener Lions Club
Huron Lioness Club
Huron Lions Club
Husk, Barbara
Ipswich Lions Club
Isakson, Joe
Iverson, Jim and Cheryl
Jacobson, Bret and Shauna
Jamestown Lions Club
Jessop, Edward and Joyce
Jibben, Inez
Johnson, Allen
Jorgenson, Bruce and Gladys
Joy, Vernon and JoDean
Jud Lions Club
Juhnke, Darlene
Keeler, Colin
Kessler, James and Marilyn
Kilichowski, Richard
Killdeer Lions Club
Kirk, Mary
Knudson, Joyce
Knutson, Arlene
Koball, Karl
Koerner, Myron and Edna
Kolker Law Office
Kosters, Henry
Kulm Lions Club
Kusnierek, Donna
Lake Metigoshe Lions Club
Larson, John
Lehr Lions Club
Lennox Lions Club
Lienemann, Lois
Lions Foundation of ND
Little, John
Loll, DiAnn
Luepke, Frank and Carol
Lynch, Bill
Madsen, Robert
Mahlander's Appliance & Lighting
Mandan Dacotah Lions Club
Mandan Lions Club
Mandan West River Lions Club
Mannie, Marian
Mannz, Ron and Sandy
Marlette, Joan
Marquardt, LaVae
Masteller, Vance and Shirley
Mathis, June
McDill, Mary
Meier, Andrew
Meyer, Alayne
Milbank Lions Club
Miles, Dave and Debby
Miller, Arlene
Minot Lions Club[®]
Minot Magic City Lions Club
Mitchell Lions Club
Mitchell Lions Club
Mitchell Palace City Lions Club
Mitzner, Susan
Mohwinkel, Steven
Moir, Mildred
Mork, Sharon
Morrow, Roger and Rose Mary
Mutchelknaus, Charles and Audrey
Neal, Roger and Winola

Nelson, Sidney and Eileen
Nelson, Sidney and Eileen
New Rockford Lions Club
Newell Lions Club
NorthWestern Energy
NSU Lions Club
Nussbaum, Mildred
Olson, Ellsworth
Onida Wheatland Lions Club
Orem, Paul and Margery
Pack, Gloria
Parkston Lions Club
Paulus, Mildred
Pearson, Sharon
Pederson, George
Petersen, Robert and Gayle
Peterson, Don
Peterson, Orlan and Magdalene
Pierre/Ft. Pierre Lions Club
Pigors, Julie
Poletes, Pauline
Pond, Elizabeth
Pond, Roland and Rita
Popowski, Salvn
Purvis, Dennis
Rapid City Downtown Lions Club
Rapid City Evening Star Lions Club
Rapid City Rushmore Lions Club
Rapid City Rushmore Lions Club
Redfield Lions Club
Rice, Leslie
Rogers, Patricia
Rosholt Lions Club
Rost, Dennis
Roti, Patricia
Rudolph, Charleen
Schaaf, Berna
Scheels
Schempp, Scott and Glenda
Scherer, Harriette
Schipper, Lyle and Everine
Scholten, Margaret
Scott, Garry and Gloria
Scranton Lions Club
Selby Lions Club
Sioux Falls Sioux Empire Lions Club
Sioux Falls Siouprise Lions Club
Sjomeling, Jeannette
Skadberg, Kal
Smith, David G.
Smith, Loretta
Smith, Paul
Smith, Stan
Smith, Stan
Smith, Todd
Solien, Gwen
South Heart Lions Club
Sprung, Eunice
Stanley Lions Club
Stoller, Ruth
Streeter Lions Club
Sturgis Lions Club
Taylor Lions Club
Temple, Brian and Ann
TenNapel, Harlan
Thielen, John and Sheri
Tiegs, Donald
Trask, Allen and Gail

Tulare Lions Club
 Tupper, Richard and Jackie^o
 Tuttle Lions Club
 Valley City Lions Club
 Van Asch, June^A
 Vandal, Gladys
 Viborg Area Lions Club
 Wagner, Lyle and June
 Wahpeton Headwaters Lions Club
 Washburn Lions Club
 Watertown Lions Club
 Watzel, Barb
 Webber, Juanita
 Wernisch, Harry
 Wesley, Beverly
 White River Lions Club
 Wiering, Agnes
 Wildrose Lions Club
 Willeson, Vernon
 Williston Korner Lions Club
 Williston Lions Club
 Wilton Lions Club
 Winter, Margo
 Winter, Mariane
 Wittmeier, Norma
 Yankton Lions Club
 Yenter, Sara
 Zieske, Peggy

IN MEMORY CONTRIBUTIONS

Bogue, David and Bonnie
 Huron Lions Club
 Adams, Robert by Braaten, Roger and Karen
 Anderson, Allen by Van Asch, June^A
 Anderson, Floyd by Braaten, Roger and Karen
 Annett, Richard by Busjahn, Warren and Joan; and by Foss, Verne and Beverly
 Baak, Eleanor by Braaten, Roger and Karen
 Barry, Patrick by Colvin, Jeffrey
 Bengston, Mark by Van Asch, June^A
 Berg, Dean by Braaten, Roger and Karen
 Besonen, Daniel by Besonen, Ethel
 Beynon, Brennen by Braaten, Roger and Karen
 Beynon, Larry by Braaten, Roger and Karen
 Birnie, Barbara by Birnie, Jerilyn^o
 Boese, Lonny by Boese, Renee
 Bowen, David by Grand Forks Lions Club
 Bradley, Lorraine by Bradley, Don
 Braun, Laurretta by Braun, Arnold
 Brown, Carol by West, Kimberlie
 Buus, Ray by Braaten, Roger and Karen
 Cloos, Eugene by Letze, Janice
 Conrad, Arlen by Foss, Verne and Beverly
 Cook, Joel by Braaten, Roger and Karen; and by Munce, Renee
 Crisp, Reginald by Becker, Carol
 Dammer, Betty by Van Asch, June^A

Doescher, Margarete by Braaten, Roger and Karen
 Elleflood, Arthur by Logue, Vicky
 Fines, Pat by Braaten, Roger and Karen
 Fredriks, Roger by Braaten, Roger and Karen
 Frogner, Stanley by Kiefer, James and Karen
 Gaeckle, Charles by Braaten, Roger and Karen
 Gray, David by Hill City Lions Club
 Gregerson, Richard by Braaten, Roger and Karen
 Harmon, Elwood by Braaten, Roger and Karen
 Heleson, Carleen by Logue, Vicky
 Helmbrech, Arlys by Van Asch, June^A
 Hodge, Allin Andrew by Hodge, Carol Anne^o
 Horsted, Robert by Braaten, Roger and Karen
 Jacobson, Neal by Braaten, Roger and Karen
 Johnson, Cheryl by Braaten, Roger and Karen
 Johnson, Robert by Braaten, Roger and Karen
 Keuwsaat, Jean by Braaten, Roger and Karen
 Kirby, Marj by Braaten, Roger and Karen
 Langrock, Ralph and Arys by Freeman Lions Club
 Larson, John by Braaten, Roger and Karen
 Larson, Steve by Wentz, Vicki
 Leopard, William by Braaten, Roger and Karen
 Lewis, Melvin by Braaten, Roger and Karen
 Mackel, Melvin by Braaten, Roger and Karen
 Mae, Miss Dona by Thomas, Kami
 Medhaug, Dean by Kiefer, James and Karen
 Metli, Stephen by Braaten, Roger and Karen
 Miles, Susan by Becker, Carol
 Moan, Jerry by Braaten, Roger and Karen
 Morstad, Kent by Braaten, Roger and Karen
 Narum, Harold by Leon, Jane; and by Narum, David and Pamela; and by Narum, Thiry
 Nelson, Charles by Braaten, Roger and Karen
 Olson, Bernice by Buckneberg, Marvin and Rhonda; and by Burgard, Nancy; and by Deinema, Caroline; and by Hitterdal, Vida; and by Hult, Larry and Barbara; and by Moen, Verona; and by Olson, Rita
 Perkins, Ralph by Cassels, Don; and by Deuel County Lions Club; and

by Holm, Edgar and Janet
 Peterson, Glen by Braaten, Roger and Karen
 Pokrzywinski, Lucille by Dahlstrom, Charles and Michelle; and by Rolczynski, Margo^o
 Price, Diane by Price, David
 Rakev, Helen by Braaten, Roger and Karen
 Reese, Earl by Becker, Carol
 Reil, William by Van Asch, June^A
 Rendahl, Steve by Rendahl, Robbin
 Richter, Valerie by Seger Oppold, Yvonne
 Roggenbuck, Rosalie by Foss, Verne and Beverly
 Schall, Leo by Narum, Thiry
 Schriever, Craig by Braaten, Roger and Karen
 Schroeder, Les by Narum, Thiry
 Schultz, Marland by Van Asch, June^A
 Sievert, Joan by Braaten, Roger and Karen
 Small, Lawrence by Ingram, Mary
 Smith, Norma by Braaten, Roger and Karen
 Stach, Paul by Stach, Shirley
 Stengel, Emmet by Milbank Lions Club; and by Van Asch, June^A
 Stengel, Lois by Foss, Verne and Beverly
 Stivers, Dorothy by Braaten, Roger and Karen
 Strande, Shirley by Grimmond, Thomas and Shannon
 Swinson, Pete by Presho Medicine Creek Lions Club
 Thermosdgard, Lynne by Braaten, Roger and Karen
 Tjaden, Lynn by Bekaert, Albert
 VandeBerg, Lois by Braaten, Roger and Karen
 Velzy, Reta by Becker, Carol
 Voeltz, Shirley by Van Asch, June^A
 Von Eschen, Gerry by Deuel County Lions Club
 White, Thomas by Madison Lions Club
 Willadson, Paul by Braaten, Roger and Karen
 Wilson, Shirley by Braaten, Roger and Karen
 Wolff, Larry by Van Asch, June^A
 Wyum, Faye by Dahlin, Gerald and Mardee; and by Duncan, Bruce and Leslee; and by Hook, Karen; and by Langner, Ruth; and by Marsh, Barbara; and by Swenson, Deanna; and by Swenson, Todd and Salomao, Diva

IN HONOR CONTRIBUTIONS

Van Asch, June^A in honor of Malkerson, Theresa and Putzier, Harold

SIoux FALLS AREA COMMUNITY FOUNDATION
 Davis, Cara Lee

SD LIONS HALL OF FAME
 South Dakota PDG Association

HENRY BAKER MEMORIAL FELLOWSHIP

Algra, Dar
 Chapman, Gene
 DeKramer, Larry
 Fawcett, Delmar
 Jury, Delbert
 Klock, Lee
 Mack, Charlie
 McIntyre, John
 Musil, Jim
 Spielman, Donna

GIFTS OF SIGHT AND HEALTH

GOLF TOURNAMENT

Bauer, Michael
 Boen & Associates, Inc.
 Carnival Brazilian Grill
 Jones Eye Center, P.C.
 Liberty National Bank
 MckinneyOlson Insurance
 Nieman, Mike
 Ophthalmology, Ltd
 Sioux Falls Family Vision, PC

Every effort has been made to include the names of all contributors over the past year. We apologize for any errors or omissions.

Dakota Lions Sight & Health is a non-profit organization that is supported in-part by the generous financial contributions of our community.

If you would like to help us in our Mission, please consider making a contribution or monthly pledge at our website:

www.dakotasight.org/give

You can also give by calling our toll free number, 800-245-7846, or email accounting@dakotasight.org

Friends of Dakota Lions Sight & Health

Φ = Sight Restoration Society
Δ = Golden Cornea
Θ = Crystal Lens



Dakota Lions Sight & Health

Eye and Tissue Donation

-  (800) 245-7846
-  (605) 373-1008
-  info@dakotasight.org
-  www.dakotasight.org
-  facebook.com/dakotasight

Main Office:

4501 West 61st Street North
Sioux Falls, SD 57107

Rapid City Office:

1774 East Centre Street, Suite 4
Rapid City, SD 57703

Bismarck Office:

200 East Main Avenue, Suite 102A
Bismarck, ND 58501

Fargo Office:

100 South 4th Street, Suite LL18
Fargo, ND 58103

The cover photo for this year is a cornea that is preserved in a Corneal Viewing Chamber. These chambers are used to securely hold and preserve the cornea until ready for transplant.

TO VIEW A DIGITAL VERSION
OF THE 2017 ANNUAL REPORT,
PLEASE VISIT:

WWW.DAKOTASIGHT.ORG/ANNUALREPORT